

Addendum #2

**Revenue Contract Solicitation (RCS)
 AVN RCS 21-002**

Deer Valley Airport (DVT) Food and Beverage Concession

1. DELETE AND REPLACE:

Delete and replace all references to the minimum hours of operation for the DVT restaurant to 6:00 A.M. to 9:00 P.M. (local AZ time) daily.

2. QUESTIONS AND RESPONSES:

The following questions were submitted by interested Respondents and represented as they were received.

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| Question 1: | Is there abatement bidding on the above mentioned project? |
| Response 1: | No, there is no abatement bidding offered for solicitation AVN RCS 21-002. |
| Question 2: | How many flight school students are there? |
| Response 2: | There are approximately 750 flight school students. The actual number of flight school students can fluctuate throughout the year. |
| Question 3: | Do flight schools include students from Asian countries? |
| Response 3: | Yes, among other countries. |
| Question 4: | The presentation today cited minimum hours of 6am to 8pm, but today's presentation said 6am to 9am; which is correct? |
| Response 4: | 6:00 A.M. to 9:00 P.M. |
| Question 5: | Does the Airport plan to clean the kitchen? |
| Response 5: | The City agrees to provide reimbursement for cleaning and improvements of the kitchen, including the exhaust system (not for the purchase of equipment or fixtures) in the amount of 10% of the actual amount spent by the Successful Respondent, not to exceed \$10,000. Reimbursement is contingent upon presentation of receipts for actual amounts spent. The reimbursement amount does not count towards the minimum Remodel Investment specified in Section II – Scope of Overview, Paragraph D, and Section III – Evaluation Criteria and Response Instructions, Paragraph C, Tab 5, of the Solicitation. |
| Question 6: | Who uses the Airport during evening hours? |
| Response 6: | Pilots / aircraft owners, student pilots, Cutter Aviation, Civil Air Patrol, Phoenix Police, and other stakeholders utilize the airport throughout the day including evenings. |
| Question 7: | What hours are students at the Airport? |
| Response 7: | The private pilot curriculum requires that student pilots obtain experience flying day and night. Student pilots are at the airport primarily in the day, but are often at the airport until late at night. |
| Question 8: | Will there be another opportunity to view the space? |
| Response 8: | No. |
| Question 9: | Are the operating hours 6am-8pm per the RCS or 6am-9pm per the Webex on November 9, 2020? |
| Response 9: | 6:00 A.M. to 9:00 P.M. |

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| Question 10: | Is “full service” required for all operating hours or is “limited service” acceptable for slower periods of the day (with limited menu)? |
| Response 10: | Pursuant to Section III – Evaluation Criteria and Response Instructions, Paragraph A(2)(b) of the Solicitation, Respondents must submit proposed menus with their Responses. Respondents may propose breakfast, lunch, and dinner menus which tailor Food and Beverage offerings to meet expected customer demands during different times of day. If a Respondent plans to offer limited service, the Respondent must submit the “limited service” menu in its Response. All menus, including “limited service” menu, if offered, must specify the hours they are in effect and must remain available during those times. |
| Question 11: | Will you provide a list of equipment that is functional? |
| Response 11: | The inventory list provided by the City is a representation of equipment/fixtures located in the restaurant premises. The City has not evaluated the existing equipment for functionality. The restaurant and fixtures are offered in an “as is” condition. The inventory list is available at: https://solicitations.phoenix.gov/Solicitations/GetSolicitationAttachment?attachmentId=5905 |
| Question 12: | Will your agree to provide a full cleaning of the facility prior to contract commencement by City of Phoenix Aviation Department? |
| Response 12: | No, the City agrees to provide reimbursement for cleaning and improvements of the kitchen, including the exhaust system (not for the purchase of equipment or fixtures) in the amount of 10% of the actual amount spent by the Successful Respondent, not to exceed \$10,000. Reimbursement is contingent upon presentation of receipts for actual amounts spent. The reimbursement amount does not count towards the minimum Remodel Investment specified in Section II – Scope of Overview, Paragraph D, and Section III – Evaluation Criteria and Response Instructions, Paragraph C, Tab 5, of the Solicitation. |
| Question 13: | Who holds the current liquor license? |
| Response 13: | There is currently no liquor license associated with the restaurant. The Successful Respondent is responsible for obtaining the liquor license for the restaurant at DVT. |
| Question 14: | Is the first year of operation MAG negotiable? |
| Response 14: | No, the Minimum Annual guarantee (MAG) is not negotiable. Responses that include changes, conditions or exceptions to material terms may be rejected as nonresponsive Responses. Please refer to Section I – Introduction, Paragraph M, and Section III – Evaluation Criteria and Response Instructions, Paragraph D. |
| Question 15: | Will your accept any conditional relief of MAGA should conditions merit? |
| Response 15: | No, the Minimum Annual guarantee (MAG) is not negotiable. Responses that include changes, conditions or exceptions to material terms may be rejected as nonresponsive Responses. Please refer to Section I – Introduction, Paragraph M, and Section III – Evaluation Criteria and Response Instructions, Paragraph D. |
| Question 16: | Does the restaurant share HVAC with terminal? If not shared what is the age and condition of the HVAC? |
| Response 16: | The HVAC units are shared between the terminal and the restaurant. The Airport is responsible for maintenance of the HVAC system(s). |

The balance of the specifications and instructions remain the same.